

# Affordable SELF STUDY COURSES

delivered to your home or office!



**The Truth About Mold**

(8 hours required education)

Explore the impact of mold on the real estate industry with this course. This module provides students the practical information on remediation, reducing liability, sampling and testing kits, health effects of mold and the differences between mold and other environmental red flags.

**Buyer Representation in Real Estate**

(6 hours required education)

This is a great introduction manual for buyer agents focusing on the legal and technical aspects of buyer representation (such as due diligence and fiduciary duties) that agents need to know.

**Real Estate & Taxes: What Every Agent Should Know**

(8 hours required education)

This module is designed for the real estate licensee who works with real estate investors and needs occasional real estate tax knowledge. It is not written for real estate tax specialists. The module provides a basic knowledge of tax issues.

**Diversity and Doing Business**

(8 hours required education)

This module provides key terms used to discuss diversity issues, identifies the origins of diversity issues in the U.S., helps the student understand the impact of affirmative action and fair housing laws on diversity issues, and outlines how diversity factors can impact your business.

**Agency Plus** (8 hours required education)

Real estate professionals today must understand the complex law of agency and be able to explain it clearly to new buyers. This course provides one of the clearest explanations of this trouble-prone area.

**Red Flags: Property Inspection Guide**

(8 hours required education)

Real estate agents and brokers are responsible for representing the condition of a property along with the duty of inspecting a property for "red flags" (visual signs or indications of a defect). Brokers and agents who understand and comply with disclosure laws stand a better chance of avoiding legal liability or having a sale fail.

**Fair Housing** (10 hours required education)

Agents today must be careful to deliver "equal professional service" to avoid legal trouble. This course will help you provide the consistency, objectivity and documentation of service that the law requires.

**Risk Management** (8 hours required education)

This module addresses issues such as misrepresentation, fair housing, the Americans with Disabilities Act and antitrust laws.

**Environmental Issues in Your Real Estate Practice**

(8 hours required education)

Environmental disclosure is a crucial area of concern in the real estate profession. The text arms students with the practical knowledge needed to fulfill their responsibility as agents and to avoid liability disputes.

**PRICING**

**Member pricing:** The Fair Housing module is priced at \$50; all others are \$45 each, two for \$80, three for \$115 and four for \$140 (add \$5 to multiple orders that include Fair Housing). Non-member price is \$60 each. (Fair Housing @ \$70), two for \$110, three for \$150 and four for \$175 plus \$10 for multiple orders which include Fair Housing. Price includes shipping, handling, exam scoring and the issuance of continuing education certificates. No refunds will be made on self-study materials.

**Note:** Continuing education certificates issued only to course purchaser upon successful passage of written exam.

## SELF STUDY EDUCATION REGISTRATION

Please mark which self-study courses you are ordering. These courses may be submitted for credit hours one time only.

Fax or mail registration to: Oregon REALTORS®, PO Box 351, Salem, OR 97308 • FAX: 503/362-9615.

Student Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State/Zip: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Enclosed is my check for: \$ \_\_\_\_\_

Please charge my bank card  
(MasterCard, Am. Ex. or VISA only) \$ \_\_\_\_\_

Bank card number: \_\_\_\_\_

Expiration date: \_\_\_\_\_

Signature: \_\_\_\_\_

Billing address: \_\_\_\_\_

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