



JUNE 7TH, 2010 RUDY'S AT THE SALEM GOLF CLUB, SALEM

Instructed by:
Walt Frey, CRS,

Ninja Selling with Walt Frey



Presented by
OREGON CHAPTER,
COUNCIL OF RESIDENTIAL
SPECIALISTS

Ninja Selling© is a powerful one day seminar which is modeled after the methods and philosophy of one of the most successful real estate companies in the country. Using unique processes, systems, and dialogs that they have developed, The Group, Co. Inc., of Northern Colorado with 245 partners, averages 44+ transactions per year per agent, without “cold-calling”, working with strangers, expired’s or For Sale By Owners, and they help each other become wealthy.

In this seminar, participants learn the specifics on:

- Staying focused
- Achieving unlimited success while working an average of 30 hours per week
- Creating customers for life
- Getting referrals without asking for them
- Conducting a 20 step “Pre-Listing” interview
- Making powerful presentations and listing 40+ homes a year that sell
- Learn how today’s buyers want to be treated based on extensive national survey
- Running your business as a business
- Creating personal wealth and a retirement plan

*instructor**



Walt Frey was a Senior Instructor for the Council of Residential Specialists and has conducted the Certified Residential Specialist (CRS) courses nationwide for 22

years. He has taught in all 50 states, been a featured speaker at several NAR conventions and has conducted courses in Canada, Puerto Rico, Mexico City, Kuala Lumpur, The Bahamas, The Dominican Republic and the US Virgin Islands. He was the year 2002 President of the Council of Residential Specialists. He was a Master Facilitator for The Pacific Institute, an international self-development organization based in Seattle and in 1994 was honored by its founder as the International Real Estate Facilitator of the Year.

**CRS Instructors are subject to change due to unforeseen circumstances.*



OFFICIAL SPONSOR
OF THE
OREGON CHAPTER



PLEASE REGISTER ME for Ninja Selling, Monday, June 7th

(Registration includes lunch and break refreshments.)

OREGON CRS CHAPTER MEMBER

- Register before May 24th, 2010 \$175.00
 Register after May 24th, 2010 \$195.00
 On-site (if space available) \$225.00

NOT AN OREGON CHAPTER CRS MEMBER?

Join now to qualify for your \$50.00 discount on all Oregon CRS courses! **You must be a member of the Council of Residential Specialists to join the Chapter.**

- Yes, I will join both the Council (\$60.00 introductory year membership) and the Chapter (\$40) at the class and receive the member price for the class. (Note: Only send in your class registration payment at this time. Payment for membership dues will be taken at the class)

NON-OREGON CRS CHAPTER MEMBER

- Register before May 24th, 2010 \$225.00
 Register after May 24th, 2010 \$245.00
 On-site (if space available) \$275.00

MAIL REGISTRATION TO: Oregon Chapter CRS; 825 NE Multnomah., Suite 1145; Portland, OR 97232

OR, FAX REGISTRATION TO: 503-295-2194

Name _____

Company _____

Address _____

City/State/Zip _____

Phone _____

Fax _____

E-mail _____

PLEASE INDICATE METHOD OF PAYMENT:

- Enclosed is my check for \$ _____
Make check payable to Oregon Chapter CRS.
- Charge my Visa or MasterCard (circle one) for \$ _____
- Card # _____
- Exp. Date _____
- Name as it appears on card _____
- Signature _____

QUESTIONS? Call 503-228-9560 or toll-free at 1-866-625-8494, or e-mail Chapter Administrator Jane Robertson at oregoncrs@oregoncrs.org.

class details

COURSE SCHEDULE

Registration: 8:00 a.m.—8:30 a.m.
Course Hours: 8:30 a.m.—5:00 p.m.
Lunch: Noon—1:00 p.m.

CANCELLATION

In the event you must cancel your registration, your tuition is refundable less a \$50 fee if written notice of cancellation is received by May 24th. No refunds will be issued after that date.

CONTINUING EDUCATION CREDIT

You will receive 7.5 hours of continuing education credit.

ACCOMMODATIONS

Phoenix Inn Suites
4370 Commercial St
Salem, OR. 97302
503-588-9220

Spring General Membership Meeting and Networking!

REGISTER ME FOR THIS EVENT!

Join us up on the for a networking event, brought to you by the Oregon CRS Chapter. Enjoy wine tasting, hor d'oeuvres, a no host bar and good conversation with your CRS friends.

LOCATION: Rudy's at Salem Golf Course

TIME: Monday, June 7th, 5:00 p.m. to 7:00 p.m.

COST: Compliments of your Oregon Chapter CRS.



\$5 from every class registration is donated to the Oregon Chapter CRS Chapter with a Heart program. 100% of the funds are distributed to charitable organizations.